

Estimating for Builders and Remodelers



Right on Target

Grand Forks
Wednesday - February 3, 2010

Bismarck
Thursday - February 4, 2010

Sponsored by the
North Dakota Association of Builders
www.ndbuild.com



and **State Auto Insurance**
www.stateauto.com



Right on Target

In this University of Housing course, NAHB tackles one of the toughest topics in building today – estimating. Remodelers and small- to mid-volume builders can take the mystery out of estimating with this eye-opening course. Topics covered include insurance and profit, quantity take-off for various materials, labor and equipment productivity issues, and subcontractor bid considerations. You'll also learn how to develop winning bids and use estimates as a powerful management tool. Leave with information you can use in your business the very next day.

Estimating for Builders and Remodelers

Learn how to develop strategies and techniques for developing a winning bid. After this course you will have an appreciation of the importance of estimating, knowledge of how to create an estimating system and the ability to implement an estimating system.

As a graduate of this course, you will be able to:

- Value the importance of quality estimating
- Use different types of estimates and ways to estimate
- Apply proven steps in the estimating process to develop winning bids
- Implement technology programs to help you estimate

Designation Credit: CGA, CGB, CGR

Continuing Education Credit: CAPS, CGA, CGB, CGP, CGR, CSP, CMP, GMB, GMR, Master CSP, MIRM (for more information, see www.nahb.org/designations)

ND Professional Builders: Get seven NDPB designation credits by attending this one-day program being offered in two locations, Grand Forks and Bismarck.

Registration Fees Program materials, lunch and refreshments included

Estimating for Builders and Remodelers **Grand Forks, February 3, 2010**
 Member \$165 (\$185 after 1/12/10) Non-Member \$215 (\$235 after 1/12/10)

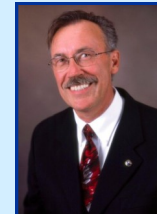
Estimating for Builders and Remodelers **Bismarck, February 4, 2010**
 Member \$165 (\$185 after 1/12/10) Non-Member \$215 (\$235 after 1/12/10)

Registration and Payment Information

NAME _____	<input type="checkbox"/> Check made payable to: North Dakota Association of Builders
COMPANY _____	<input type="checkbox"/> Visa <input type="checkbox"/> Mastercard <input type="checkbox"/> Discover
ADDRESS _____	
CITY, STATE, ZIP _____	CARD NUMBER _____
PHONE _____	EXP DATE _____ CVV (3 digits back of card) _____
FAX _____	CARDHOLDER NAME (if different) _____
EMAIL _____	CARDHOLDER ADDRESS (if different) _____

Instructor: Doug Nelson

Doug Nelson is Sales Manager and CEO of New Spaces, a design/build remodeling company in Burnsville, Minnesota. He is also CEO of New Spaces Express, the handyman division and Owner of Rocky Mountain Fever, LLC, a vacation homebuilder in Angel Fire, New Mexico. The design/build company was established in 1980 and has grown to 4 million in sales and employs 27 people. New Spaces was named one of the industry's "Big 50" a National Award in 1998. Doug has been in the construction industry for 25 years with experience in remodeling and home building. Doug holds contractor licenses in Minnesota and New Mexico.



Doug is active in the Builders Association of the Twin Cities and The National Association of Home Builders and The Remodelers Council. His positions include:
 * 2005 President of the Builders Assoc. of the Twin Cities
 * Chair – Parade of Homes Remodeler Showcase (7 yrs)
 * Chair – Communications committee (BATC)
 * Director – Remodelers Council of the Twin Cities
 * National Director – National Assoc. of Home Builders
 * National Chair – Remodelers Council-Education and Business Development Committee
 * National Trustee – National Remodelers Council
 * National Trustee – Remodeler 20 Clubs

Doug is also a part time teacher for continuing education and license training in Minnesota for contractors, appraisers and real estate agents.

He also served on the task force that wrote NAHB's "Residential Construction Performance Guidelines." This 100-page book is the industry's most widely accepted reference on construction standards. It is used by arbitrators and courts and has been incorporated into the building code in California and other states.

Doug also served on a Task Force for the State of Minnesota and helped rewrite the Minnesota Residential Contractor License Examination.

He holds these NAHB designations: CGR, CR, CAPS.

To register:

By Phone: 701-222-2401 or 800-326-4746 (in-state)
 By Fax: 701-222-3699
 By Mail: ND Assoc. of Builders
 1720 Burnt Boat Dr.
 Suite 207
 Bismarck, ND 58503
 Email: sandy@ndbuild.com

Register today!

Payment and Cancellation Information
 Registration and full payment must be received by January 19, 2010. Any cancellations after January 26, 2010 will incur a \$100 cancellation fee.



Are you
right
on target
with your
estimates?

Estimating for Builders and Remodelers

Grand Forks—C'Mon Inn (3051 32nd Ave. S.)

Wednesday — February 3, 2010 7:30 am - 4:30 pm

Bismarck — Comfort Inn (1030 E. Interstate Ave.)

Thursday — February 4, 2010 7:30 am - 4:30 pm

Special room rates are available for attendees.

Grand Forks - C'Mon Inn: Single room rates: \$79.99; double room rates: \$86.99, plus tax. Mention the "North Dakota Association of Builders" room block when making your reservation. Call 1-800-255-2323 to reserve your room.

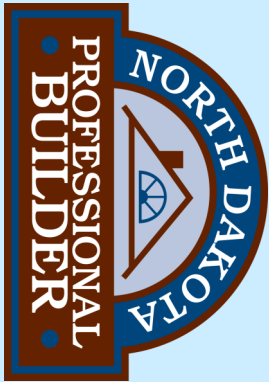
Bismarck - Comfort Inn: Single and double room rates: \$59.99, plus tax. Mention the "Estimating Builders" room block when making your reservation. Call 1-701-223-1911 to reserve your room before January 19, 2010.



*Minnesota Continuing Education
credits pending for this course.*

Become a
North Dakota Professional Builder!

For more information visit:
www.ndbuild.com



You can earn **seven**
educational credits for your 2010
**North Dakota
Professional Builder**
certification by attending this program!

Learn more about the
North Dakota Professional Builder
certification program by visiting www.ndbuild.com.

